

OWEN MILLER

847-814-6936 | owenm1050@gmail.com | 1050 Pawnee Road, Wilmette, IL

EDUCATION

Miami University, Oxford, Ohio

College of Creative Arts | Interactive Media Studies (Major)

College of Science | Computer Science (Minor)

GPA 3.5 | Graduation Date: January 2027

TECHNICAL SKILLS

- Sales Software: Salesforce, HubSpot, LinkedIn Sales Navigator, Apollo, Clay, ZoomInfo
- Data & Analytics: Grips Intelligence, SimilarWeb, Rival IQ, Tableau
- Cloud & Infrastructure: AWS, Linux Command Shell, macOS, Windows, Ubuntu
- Certifications: Google Analytics 4 Certification, Illinois Life and Health Insurance Producer License, Illinois Life Insurance Long-Term Care
- Visuals: TouchDesigner, Canva, Figma, Adobe Creative Cloud
- Programming: JavaScript, HTML, CSS, Node.js, Java, Python, Swift (intermediate), C++ (intermediate)
- General: MS Office, Google Suite

PROFESSIONAL EXPERIENCE

Northwestern Mutual, Skokie, Illinois

February 2026 – October 2026

College Financial Representative

- Analyze client financial profiles to develop personalized insurance and investment strategies, leveraging the Illinois Life and Health Insurance Producer License to provide compliant recommendations
- Own the full sales cycle from prospecting through close, generating 381 referrals through prospecting and converting them into 40+ scheduled discovery meetings and 29 presentation and closing meetings
- Advanced 62% of scheduled discovery meetings to presentation and closing stage; earned a return offer to continue in the role through the following academic year

Miami University, Oxford, Ohio

February 2026 – May 2026

Creative Services & Fan Engagement Intern

- Execute comprehensive sports marketing strategies and gameday activation for intercollegiate athletic events, ensuring high levels of student and fan engagement
- Supervised gameday production, including videoboard and music operations, while serving as a primary marketing lead for specific sports programs

Miller Consulting LLC, Skokie, Illinois

May 2025 – September 2026

Real Estate Preparation Consultant

- Prepared real estate to be sold, both exterior and interior, allowing for an increase in revenue
- Contributed to sale closing \$100,000+ over asking price within 3 days through strategic preparation
- Managed project timelines and coordinated with contractors to meet listing deadlines

VOLUNTEER EXPERIENCE

BOY SCOUTS OF AMERICA, Wilmette, Illinois

January 2010 – March 2022

Eagle Scout

- Engaged member and youth leader participating in meetings multiple times a week
- Attained Eagle Scout Rank despite challenges from the COVID-19 pandemic

CYBER SENIORS

April 2025 – May 2026

Cybersecurity Volunteer

- Train and mentor 10+ senior citizens monthly on internet safety, phishing prevention, and secure browsing practices while developing customized learning materials tailored to varying technical skill levels

ADDITIONAL INFORMATION

- Alpha Sigma Phi Fraternity – Board of Directors